



Around the world in fertilizer numbers

Spots to watch July 2017

01 USA

Prices expected to bottom in June and rebound somewhat in July

170-190
Granular fob NOLA (st)

02 USA

Bottom for UAN predicted later than for urea

135-155
UAN fob NOLA (st)

03 Trinidad

Spot activity by Mosaic put a cap on the high-end

210-245
fob Caribbean

04 Brazil

Shown: current price. Good demand fundamentals leave space for further price upticks

260-270
cfr Brazil granular

05 Morocco

The pull of MAP demand from Atlantic markets continues, preventing a sharp fall in DAP prices

345-355
DAP fob North Africa

- Sulphuric Acid
 - Phosphate
 - Sulphur
 - Potash
 - Ammonia
 - Nitrates / Sulphates
 - Urea
- All prices in \$/t



06 Belgium

Shown: current price. Planned smelter maintenances keep the market tight and prices stable

15-25
fob NW Europe

07 Ukraine

Higher-cost producers start to feel pressured on operating margins

180-195
Prills fob Yuzhnyy

08 Ukraine

Spot activity caused prices to collapse - no firm support from phosphate markets

240-260
fob Yuzhnyy

09 Russia

Affordable urea makes AN relatively less attractive as a source of nitrogen for farmers

135-155
AN fob Baltic/ Black Sea

10 Saudi Arabia

The start-up of the Wa'ad Al-Shammal phosphoric acid unit will reduce net export availability from Saudi Arabia

75-82
fob Middle East

11 India

Pressure on producer margins based on imported phosphoric acid set to cause a price decrease in line with DAP

550-560
PhosAcid cfr India

12 China

Shown: current price. Still no contract for H1 - H2 likely confirmed at least in terms of volumes

219
cfr China

13 China

Demand still active for now, but the new buying consortium across major purchasers might prevent sharp upticks

95-99
cfr China

14 Japan

Shown: current price. Smelter closures keep spot prices stable - negative netbacks still applicable on contract deliveries

15-25
fob JAP/ KOR